



Formula for Success
 Good Choices
 + Right Reasons
 Great Results

January 2012

| | Prior Year 2010-11 | Prior Month December | Benchmark** | Current Month January |
|---------------------------------|-----------------------|-------------------------|-------------|--------------------------|
| Average Daily Revenue | \$102,872.43 | \$113,832.40 | | \$113,617.05 |
| Food and Supply Cost per Meal | \$1.15 | \$1.37 | | \$1.43 |
| Labor and Benefit Cost per Meal | \$0.97 | \$0.85 | | \$0.845 |
| Total Cost per Meal | \$2.64 | \$2.4986 | | \$2.71 |
| Breakfast Participation Percent | 25.98% | 28.5% | 27.58% | 28.35% |
| ADP Universal Breakfast | 2,778 | 5,020 | | 4,974 |
| Lunch Participation Percent | 67.1% | 69.19% | 62.56% | 67.64% |
| ADP After School Snack | 2,827 | 2,579 | | 3,106 |
| Fund Balance as % of Revenue | 20.6% | | 5.93% | |
| Total Costs per Revenue | 88.7% | 109.97% | 99.07% | 109.57% |
| Food Costs per Revenue | 40.65% | 39.61% | 34.93% | 57.27% |
| Labor Costs per Revenue | 34.29% | 59.34% | 47.33% | 32.74% |

| Reimbursement Claim Amounts | | |
|-----------------------------|----------------|----------------|
| | 2010-11 | 2011-12 |
| August-September | \$2,005,525.33 | \$2,243,911.93 |
| October | \$1,375,931.00 | \$1,494,926.91 |
| November | \$1,325,390.10 | \$1,432,197.19 |
| December | \$ 944,069.69 | \$ 943,891.65 |
| January | \$1,303,630.41 | \$1,475,970.66 |
| February | \$1,398,176.47 | |
| March | \$1,327,016.71 | |
| April | \$1,417,423.31 | |

- Over site of our the programs moved to the Florida Department of Agriculture
- Developed a Nutrition Education partnership with Boys and Girls Club
- Developed a “Kitchen Learning Lab” lesson plan for teachers to teach measurements
- Began the process of revising performance standards for all employees

| Personnel Updates | | |
|--------------------|---------|--------------|
| | January | Year To Date |
| Workers Comp | 1 | 10 |
| Overtime | 118 | 851 |
| Extra Regular Time | 1,252 | 7,790 |

| Student Information | | |
|---------------------------|-------------|--------------|
| | January | Year To Date |
| Free/Reduced Eligibility | 57.2% | |
| Direct Certification | 103 | 13,449 |
| Web Applications | 183 | 1,959 |
| NSF Checks | NA | \$4,508.55 |
| Meal Pay Payments | \$144750.05 | \$626,962.94 |
| Charge Balance Adjustment | \$516.83 | \$13,546.65 |
| Charge Balance | \$29,589.97 | |

Strategic Directions for 2011-12

- Conducted secondary school on site customer service survey
- Partnered with Florida Department of Agriculture on expanding Fresh to Schools project
- Conducted second annual “Play with Your Fruits and Veggies” contest – Williams Elementary was the winner!

*January has 19 operating days
 **Council of Great City Schools Median